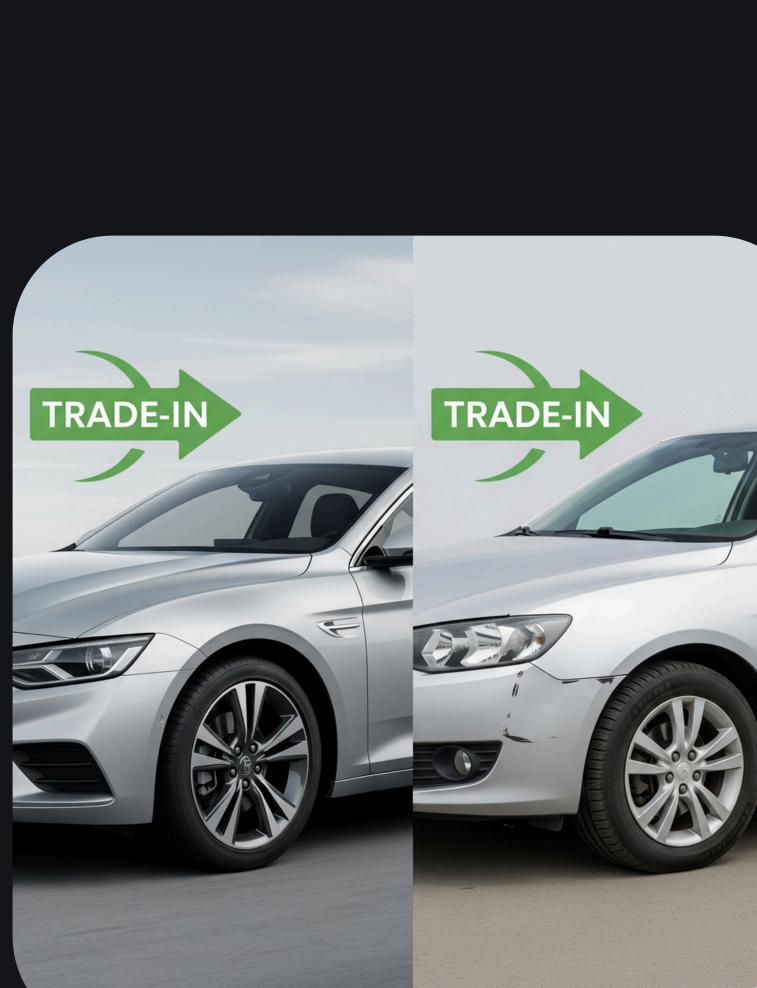


Can You Trade in a Damaged Car? Quick Summary & Key Tips





Can You Trade in a Damaged Car?

- ✓ Yes, but with reduced value
- Check if damage is cosmetic,
- mechanical, or structural
- Expect lower offers depending on severity



Cosmetic



Mechnical



Structural



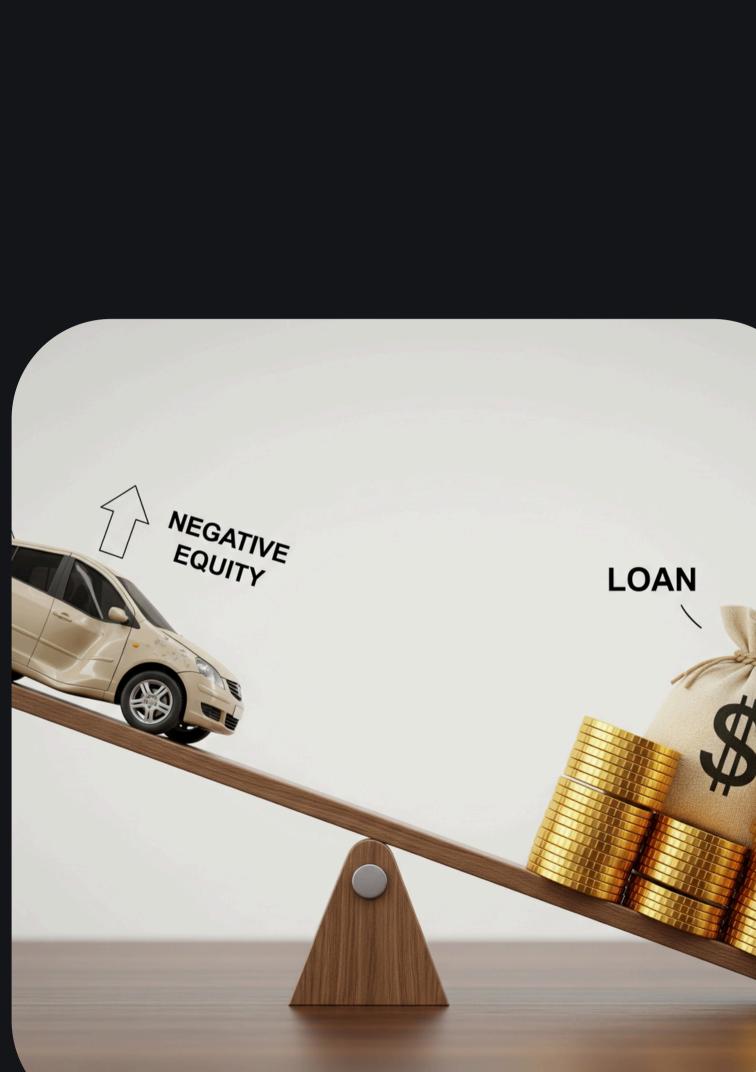
Trading a Financed Damaged Car

✓ Yes, it's possible

- Watch out for negative equity
- X If totaled, trade-in value drops

significantly







Types of Damage That Affect Value ✦ Cosmetic (scratches, dents) –

lower impact

Mechanical (engine, brakes) –

moderate to high impact

Structural – major impact

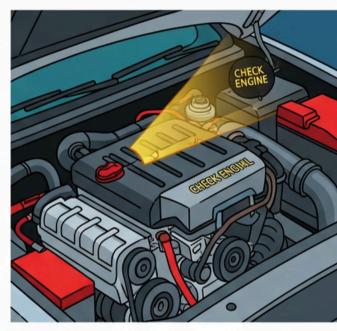
Flood/fire/hail – depends on

extent

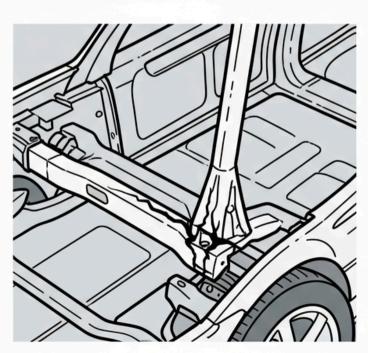




COSMETIC



MECHANICAL







Steps to Trade In a Damaged Car

- Contact multiple dealers
- Disclose damage honestly
- **The Section 2 Document with photos**
- Get a professional evaluation
- Point Negotiate based on facts





Tips to Boost Trade-In Value



- Provide repair estimates
- ▲ Disclose all issues
- Ask multiple dealers for quotes





Alternatives to Trading In

Sell privately for possibly better

price

- Repair before selling
- Junk or donate if unrepairable



Sell Privately

Repair Before Selling



Junk/Donate



Final Advice

Be informed, not rushed

Ask questions and compare offers

I Estimate value before dealing

Save this guide for future use

